



REQUEST FOR PROPOSAL (RFP)

SUPPLY AND DELIVERY OF STAND BY GENERATORS FOR PSA OXYGEN PLANT

BID REF: PSA-OP/002/Generators

Summary of deadlines

The release of a request for proposals	29 th July, 2022
Quote due/last date of submission of proposals	5 th August, 2022
Notification of selected bid	10 th August, 2022

The Clinton Health Access Initiative (CHAI) is pleased to invite interested and capable vendors to submit proposals for the supply and delivery of stand by generators, diesel storage tanks, and other commodities.

Interested vendors can send their proposals for the items electronically with this reference in the subject **“PSA-OP/002/Generators”** to CHAI-Procurement-NG@clintonhealthaccess.org by 17:00 hours WAT 5th August 2022.

Please note that CHAI does not pay VAT, however, 5% withholding tax will be deducted in compliance with tax laws.

Questions related to this RFP should also be submitted to CHAI-Procurement-NG@clintonhealthaccess.org



SECTION I: DISCLAIMER

Distribution of this document does not mean there is any commitment on the part of CHAI to award a contract or fund an applicant. CHAI will not reimburse or otherwise bear any costs associated with this RFP regardless of whether an organization is selected to undertake the supply. Please note that no fee is required in submission of these applications. CHAI makes no representation or warranty and shall incur no liability whatsoever under any law as to the accuracy, reliability or completeness of the information contained in the RFQ.

SECTION II: SCOPE OF WORK

1. BACKGROUND

a. Clinton Health Access Initiative (CHAI)

The Clinton Health Access Initiative (CHAI) was established in 2002 to increase access to care and treatment for people with HIV/AIDS and to strengthen health systems in resource-poor countries. Over the past few years, CHAI has expanded the scope of our work to include access to high-quality treatment for malaria, new vaccines, essential treatments for common childhood illnesses such as diarrhea and pneumonia, including oxygen access for severe pneumonia cases.

b. The Program: Oxygen Supply and Distribution- Establishment of Oxygen Plants in the country.

From the onset of the COVID-19 pandemic in March 2020, the Clinton Health Access Initiative (CHAI) has demonstrated commitment to increasing access to oxygen in response to the pandemic needs. Working alongside the Federal Ministry of Health (FMOH), CHAI, with funding from the Unitaid led to the revival of the National oxygen coordinating platform – United for Oxygen (U4O) to support respiratory care efforts in the country and reviewing the functionality of all Federal owned Pressure Swing Adsorption (PSA) oxygen generator plants in the country.

COVID-19 has dramatically increased hypoxemia (low blood oxygen) prevalence and the need for medical oxygen. According to WHO treatment guidelines, COVID-19 patients require two to six times more oxygen than the average non-COVID-19 ICU patient. Without immediate investments in oxygen production, equipment and supplies, more lives will be lost as countries face new waves and variants that increase the pressure on health systems that are already severely strained. Recently, the FMOH has put in place plans for the procurement of ~38 PSA plants to be distributed in government-owned facilities across the country in response to the COVID-19 needs and for more long-term oxygen needs.

To achieve the 'desired care state' for the treatment of hypoxemic patients, especially for patients with COVID, there is a need to ensure that the supply of oxygen is stable and reliable. The oxygen plant requires reliable power supply to meet service needs of health facilities. The availability of power continues to challenge the delivery of effective medical services in Nigeria. The normal functioning of the oxygen plant is hinged on sufficient supply of power to health facilities hence, influencing service delivery. As power supply from the national grid is often erratic, a back-up generator bridges the gap. **CHAI with support from Unitaid, under the ACT-Accelerator Therapeutics Pillar, is supporting the Federal Ministry of Health with a total of 6 (six) standby generators (key starter mechanism) and 6 (six) diesel storage tanks** which will be delivered to selected tertiary hospitals in six states, as detailed in Table One below.

Table One: Facilities for Standby generators:



S/N	STATE	FACILITY
1	Cross River State	University of Calabar Teaching Hospital
2	Anambra State	Nnamdi Azikiwe University Teaching Hospital, Nnewi
3	Taraba State	Federal Medical Centre, Jalingo
4	Ondo State	Federal Medical Centre, Owo
5	Niger State	Federal Medical Centre, Bida
6	Zamfara State	Federal Medical Centre, Gusau

The generators will be configured and wired specifically as back-up power source for the oxygen PSA plants to be installed in the selected hospitals.

2. SCOPE OF WORK

The vendor is responsible for the procurement, delivery and installation of the standby generators and a 5000 liters diesel storage tank. Both of which would be delivered to the selected facility sites as provided for in annex 2. (See annex 2 for the sites)

Also, the vendor would be responsible for construction of a concrete slab for the generators, commissioning of the installed generators at designated locations in the state, as well as after sales services support. They will also provide on-site training and demonstration on use to end-users in the hospitals on operation of the generators.

CHAI is soliciting proposals from qualified firms who have the capacity to provide all equipment and infrastructure listed (annex one) based on the technical specifications provided in annex one.

Key RFP dates and timeframes are given in the table below:

	Dates	Activity
1	29 th July, 2022	RFP Available
2	1 st August, 2022	Deadline for Tabling Questions
3	3 rd August, 2022	Response to all questions
4	5 th August, 2022	Deadline for receiving bids
5	10 th August, 2022	Notification of successful bid
6	12 th August, 2022	Negotiation/Conclusion of contract
7	13 th August, 2022	Issue of Purchase Order
8	14 th August, 2022	Delivery/Installation at site(s)

3. RFP TERMS AND CONDITIONS

Distribution of this document does not mean there is any commitment on the part of Clinton Health Access Initiative to engage an applicant. The Clinton Health Access Initiative will not reimburse or otherwise bear any costs associated with this RFQ regardless of whether an applicant is selected to implement the project. Please note that no fee is required in submission of these quotes. ALL RFQs, along with any corresponding responses are considered the property of Clinton Health Access Initiative.

At any time during the validity of the quotation, CHAI will not accept any price variation due to escalation, inflation, and fluctuations in exchange rates. CHAI reserves the right to vary (increase or decrease) the quantity of goods without any change in unit price or other terms and conditions within the validity of the provided quote.

4. RFP SUBMISSION PROCESS

a. The proposals are to be addressed in the following manner:



The Country Director,
Clinton Health Access Initiative,
#7 Ganges Street,
Maitama, Abuja
Attention: CHAI Nigeria Procurement

- b. Interested vendors can submit their proposals for the items electronically with this reference in the subject “**PSA-OP/002/Generators**” to CHAI Nigeria Procurement at CHAI-Procurement-NG@clintonhealthaccess.org by 17:00 hours WAT 5th August 2022. Questions related to this RFP should also be submitted to CHAI-Procurement-NG@clintonhealthaccess.org with this reference in the subject “**PSA-OP/002/Generators**”. In the event the specified submission date is moved for any reason, the bidders who have expressed interest in submission will be notified.

5. RFP EVALUATION PROCESS / SELECTION CRITERIA

- a. The following considerations will be given to each vendor during the RFQ quote evaluation process.
- **Evaluation of Quotes:** Notwithstanding anything contained in this RFQ, CHAI will have exclusive and absolute right to evaluate each bid and is not bound to compulsory award this tender.
 - **Validity Period:** Bids shall remain valid for the period specified in the bid schedule above and after the last date of submission of bids prescribed. CHAI reserves the exclusive right to reject a bid as non-responsive if such bid is received after the submission date and CHAI shall not be liable to send an intimation of any such rejection to such bidder.
 - **Last date and time for submission:** the bid must be received by CHAI, at the specified address, and sent electronically no later than the 5th August 2022. In event the specified submission date is moved for any reason, the bidders who have expressed interest in submission will be notified.
 - **Extension of deadline for submission of bids:** if the need so arises, CHAI may, in exclusive discretion, extend the deadlines for submission of bids by amending the RFQ. In such event, all the rights and obligations of CHAI and bidders previously subjects to the earlier deadlines will thereafter be subject to the deadlines so extended.
 - Any such change in the deadline for submissions of bids shall be notified to the bidders by dissemination of requisite information in this behalf to the vendor.
 - **Late bids:** Any bid received by CHAI after the deadline for submission of bids will be summarily rejected and may be returned unopen to the bidder if CHAI so decides to return same. CHAI shall not be responsible for any postal delay or non-receipt/non-delivery of any documents.

b. Additional selection criteria

Submitted quotes will be reviewed and evaluated by the review committee based on criteria which include the following:

- Cost in Naira (₦) inclusive of delivery and installation/commissioning in project site(s). The vendor should be able to deliver within 12 days of Local Purchase Order confirmation.
- Quality, in line with technical specifications; technical specifications of all equipment must be provided along with bid responses.
- Proof of organization capacity to deliver (including company profile, company registration documents and evidence of completed similar supply in the past three years).
- Training support for use and maintenance of relevant equipment by the vendor
- Lifetime of the equipment and warranties
- After sales service support at site(s) including cost of spare parts, service, and maintenance, where applicable

c. Quotes will be scored against the following criteria



SN	Technical Evaluation Criteria	Weighting
1	Performance and Technical Merit: Products fulfill key technical specifications and requirement	30%
2	Proof of organization capacity to deliver	20%
3	Delivery, Installation and Commissioning	10%
4	Training provision for the use of the equipment and in first-line maintenance and the potential to meet future training requirements	10%
5	Post Contract and After Sales Support	10%
6	Most economically advantageous/ Suitability of proposed budget	20%

6. MISCELLANEOUS

The following should be taken into consideration:

1. Failure to furnish all information required by the RFQ or submission of a bid not responsive to the RFQ in every respect will be at the bidder's risk and may result in rejection or disqualification of the bid.
2. CHAI shall have the right to seek any additional information or document from the bidder in the manner it deems fit in its sole and absolute discretion.
3. The bid prepared by the bidder, as well as all correspondence and documents relating to the bid exchanged by the bidder and CHAI shall be written in the English language only. However, in case the bidder chooses to enclose certain supporting document(s) in any language other than English, then the bidder shall enclose certified/ authentic translated copies of the same in the English language. Any document which is not translated into English will not be considered and the bid shall be considered incomplete and therefore, liable for disqualification. For interpretation and evaluation of the bids, the English language translation shall prevail.
4. All prices quoted in the bid shall be quoted in Naira (₦)
5. Any interlineations, insertion, erasures, or overwriting shall be valid only if the person or persons signing the bid have authenticated the same with their respective signature alongside such interlineations, insertion, erasures, or overwriting.
6. In the event of any discrepancy between the original and the copies, the bid shall be disqualified.
7. CHAI will examine the bids to determine whether these are complete, whether these meet all the conditions of the RFQ and whether the documents have been properly signed and the bids are generally in order. If there is a discrepancy between words and figures, the amount in words shall prevail.

7. Expected delivery date:

The vendor should be able to deliver the items to the listed locations below within 12 days of Local Purchase Order confirmation.

8. Payment terms:

25% of advance payment will be made with Local Purchase Order (LPO) while 75% balance will be made on full delivery of order to designated locations as per LPO terms and conditions. 5% withholding tax will be deducted in compliance with tax laws. Please note that Clinton Health Access Initiative does not pay VAT.

9. RESPONSE FORMAT

9.1. Technical Specifications:

The following information should also be included for the generators - where it is applicable.

- Device/equipment classification and name
- Proof of quality, and technical specifications
- Warranty for device



- Availability of repair and maintenance service contract

Please also provide other regulatory related information for the device including but not limited to:

- Proof of approval from National Regulatory Authority where available and applicable
- Standard Operating Procedure for Product Recall where applicable

Please use the format(s) below for costing the generators (**which should be a key starter mechanism generator**) according to make/brand, power rating and type of engine. All costs should be in Naira (NGN).

S/No	Item	Name/Type	Model	Proof of Quality	Warranty (Duration)	Repair and Maintenance
1	200KVA soundproof generator (Either Cummins or Perkins Engine)					
2	5000 liters diesel storage tank					
3	Construction of concrete slab					

10. FINANCIAL / COST SPECIFICATIONS

Please use the format below to cost items. All costs should be in Naira (₦) and should include delivery and installation costs

S/No	Item	Name/Type	Model	Quantity	Unit Cost (₦)	Total Cost (₦)
	TOTAL COSTS					

Please use the format below for costing of the delivery and installation.

Description	Amount (NGN)	Justification for amount quoted
Construction of concrete slab for the generators (not less than 8metres high to withstand pressure and vibration of the generators)		
Delivery cost		
Installation cost		



11. VENDOR DETAILS

Provide the following information: may use this template or other.

Basic Details

1	Company Name	
2	Local Address (HQ)	
3	Phone	
4	Contact email	
5	Years in Business	
6	Any quality certifications (type & date)	
7	Proof of registration with Corporate Affairs Commission	
8	Client portfolio	
9	Valid Market Authorization license of distributor	

Staffing/Profile

1	Number and location of state branches	
2	Representatives in other regions (Northern Nigeria)	
3	Warehouses/depots in regions/states – location and number/capacity	

Services

1	Committed response/resolution time for major problems	
2	Committed response/resolution time for minor problems	
3	After care services	
4	Contact email	



Annex One: Technical Specification for Sound-proof Generators.

The technical specifications for the Generators to be supplied and those pertaining to their installation are as indicated below:

1. Generator specifications- 200KVa soundproof generator (Either Cummins or Perkins Engine)
<ul style="list-style-type: none"> ● Type: Diesel power generator Three phases ● Brand: Not specific ● Key starter mechanism ● Have a rated frequency of 50 Hz, 400 Volts,0.8 Power Factor ● Rated voltage: 380-415 V ● Have an automatic voltage control (AVR) system ● Have an overload switch to protect the generator from permanent peak loads
<ul style="list-style-type: none"> ● Generator should be a circuit breaker type: Should have a MCCB electronic control panel, that can display functions not limited to <ul style="list-style-type: none"> ○ Running voltage ○ Alarm fault ○ Frequency ○ Temperature ○ Overload etc.
2. Documentation
The following should be provided at the point of delivery:
<ul style="list-style-type: none"> ● Engine manual ● Operator’s manual ● AC-DC wiring diagrams ● Color product catalogue/brochure - This should be provided as part of the tender submission
3. Warranty
Minimum one-year warranty

2. Diesel storage tank- to ensure there is enough diesel
Storage capacity: 5000 liters
Specifications: <ul style="list-style-type: none"> ○ Not less than 5mm thick ○ With waterproof and lock device to guard against pilfering of diesel

3. Construction of concrete slab for the generator
Specification: Not less than 8 meters high to withstand generator vibration and weight



Annex Two: Commodity Required

S/N	Name of the item	Quantity
1.	200kVA Standby Generators (Either Cummins or Perkins Engine)	6
2.	5000 litres Diesel storage tank	6
3.	Concrete slab	6

Delivery list for Items on Order:

S/N	STATE	FACILITY	Generating set	Storage tank and Concrete slab
1	Cross River	University of Calabar Teaching Hospital	1	1
2	Anambra	Nnamdi Azikiwe University Teaching Hospital, Nnewi	1	1
3	Taraba	Federal Medical Centre, Jalingo	1	1
4	Ondo	Federal Medical Centre, Owo	1	1
5	Niger	Federal Medical Centre, Bida	1	1
6	Zamfara	Federal Medical Centre, Gusau	1	1



Delivery List of Commodities

S N	Facility	Head of Facility	Contact Details of Head of Facility	Contact Person at Facility	Phone number of Contact Person	Email address of Contact Person
1	University of Calabar Teaching Hospital, Calabar	PROF IKPEME A. IKPEME	ikpemeaikpeme@gmail.com (08038809075)	Engr. Victor Inyang	08032515269	acquirano@gmail.com
2	Nnamdi Azikiwe University Teaching Hospital, Nnewi	DR AISHA ADAMA	fmcjal@yahoo.com ; aishadamu@gmail.com (08036306439)	Pamela Ohanaja	08034638978	
3	Federal Medical Centre, Jalingo	DR JOSEPH O. UGOAJA	ugbajaja@yahoo.com (08036757293)	Mohammad Manga	07035109047	
4	Federal Medical Centre, Owo	DR AHMED LIASU ADEAGBO	akahmed@yahoo.com (08034750535)	Engr. Babalola Samuel	08061293049	Larryhomes247@yahoo.com
5	Federal Medical Centre, Bida	DR USMAN ABUBAKAR	dradukutigin@yahoo.com ; info_fmcbida@yahoo.com (08037264939)	Mr. Muhammad Muhammad Edogi	0803654648	muhafat1967@yahoo.com
6	Federal Medical Centre, Gusau	DR BELLO A. MOHAMMED	balhaji364@gmail.com (08069781998, 08028056411)	Mr. Sanusi	07067892737	