



Request for Proposals (RFP) for the supply and delivery of medical liquid oxygen (LOX) to designated public health facilities in Zambia.

Reference	RFP/CHAIZM/LOX/001
Posting Date	September 25, 2023
Closing date	October 18, 2023

Overview

The Clinton Health Access Initiative, Inc. (CHAI) is a sub-grantee of FHI360 on the Meeting Targets and Maintaining Epidemic Control (EpiC) project, a global eight-year project funded by the U.S. Agency for International Development (USAID). In Zambia, EpiC is supporting the Ministry of Health (MoH) to introduce and scale up access to medical liquid oxygen in the public health sector.

CHAI seeks interested and capable vendors to submit proposals for the supply and delivery of LOX to bulk tanks at Levy Mwanawasa Teaching Hospital and Livingstone Teaching Hospital. LOX delivery will be for an initial contract period of 12 months at each site; although, the actual start date for LOX deliveries may vary between the two facilities – with Levy starting first, followed by Livingstone. At the conclusion of this 12-month LOX supply agreement, we anticipate that additional public health facilities in Zambia will require LOX delivery. A future RFP will subsequently be published – soliciting LOX supply for all facilities, i.e., Levy and Livingstone, plus any new sites that will be ready for delivery.

Request for Suppliers

Suppliers are asked to submit 2 proposals for supply of LOX, under two different scenarios: (i) LOX supply to Levy Hospital only, and (ii) LOX supply to both Levy and Livingstone Hospitals.

Scenario 1

Health Facility	Bulk LOX Tank Size	Estimated LOX Demand per Month
Levy Mwanawasa Teaching Hospital	20 tons	Up to 15 tons

Scenario 2

Health Facility	Bulk LOX Tank Size	Estimated LOX Demand per Month
Levy Mwanawasa Teaching Hospital	20 tons	Up to 15 tons
Livingstone Teaching Hospital.	20 tons	Up to 15 tons

Submissions

When preparing your submission, please download and complete Annex A and B, and be guided by the CHAI code of conduct and ethics for suppliers in Annex C.

Mandatory site visits will be conducted between October 02 - 07, 2023. Any queries or clarifications on the RFP should be submitted via the email: Zambia-tenders@clintonhealthaccess.org, quoting RFP/CHAIZM/LOX/001 in the subject line, by October 11, 2023. Responses will be issued via all RFP solicitation channels, as well as through email.

Proposals must be submitted on or before October 18, 2023, via email, to Zambia-tenders@clintonhealthaccess.org quoting RFP/CHAIZM/LOX/001 in the subject line. Should your submission exceed 2MB and cannot be sent by email, please send an email to request an upload link with the subject 'Requesting upload link' to Zambia-tenders@clintonhealthaccess.org.

Proposals submitted after the deadline will not be considered. Medical LOX supply and transport services must be assessed against CHAI's quality and procurement policy. Suppliers may be requested to submit additional information and/or participate in a site visit.

Terms and Conditions

Supplier Response Conditions

Preferred Currency of Quotation	<ul style="list-style-type: none">United States Dollars
Proposal validity	<ul style="list-style-type: none">120 days
All documentations, including catalogs, instructions, and operating manuals, shall be in this language	<ul style="list-style-type: none">English
Documents to be submitted.	<ul style="list-style-type: none">Completed Annex A and Annex BLegal Documentation (Business Registration and Tax Clearance) to operate in Home Country applicable to both local and international supplier, Business Registration, Tax Certificate (This is in addition to completed vendor details in Annex A) If documents are not in English, please provide translation.

Delivery and Payment Terms

Delivery Terms [INCOTERMS 2020]	<ul style="list-style-type: none">DAP
Customs clearance and Duties, if needed, shall be done by:	<ul style="list-style-type: none">CHAI
Anticipated first date of LOX delivery	<ul style="list-style-type: none">February 2024<i>(Delivery start date may change depending on facility readiness, as well as the length of time taken at the evaluation and contracting stages).</i>
Payment Terms	<ul style="list-style-type: none">100% after supply and inspection preferred

Conditions for Release of Payment	<ul style="list-style-type: none">▪ Passing Inspection/Verification of Supplies▪ Written Acceptance of Goods based on full compliance with RFP requirements by the end user
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Annexes

Annex A: Product information and vendor details

Annex A contains the estimated product demand volumes and delivery locations; and requests inputs from suppliers including the LOX offer price, lead times, as well as supplier business details. Please follow this link: [Product information and vendor details](#) to the excel sheet; download, complete, and include it in your application. If you are unable to access this link, please contact us via Zambia-tenders@clintonhealthaccess.org and we will email the documents to you.

Annex B: Technical Specifications and Delivery Requirements

Technical specifications for medical LOX and its transportation can be found via this link: [Specification and checklist](#). Please download the excel sheet, complete it, and include it in your application. Please provide relevant supporting documentation to support claims in Annex B. If you are unable to access this link, please contact us via Zambia-tenders@clintonhealthaccess.org and we will email the documents to you.

Annex C: CHAI Code of Conduct for Suppliers

The CHAI code of conduct for suppliers is a minimum set of requirements that suppliers must meet to qualify to do business with CHAI and remain in good standing with the organization. Please read the document via this link [Code of Conduct for Suppliers](#) and apply for this solicitation only if your organization can comply with these requirements.