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EpiC Meeting Targets and
Maintaining Epidemic Control



INVITATION TO TENDER FOR THE SUPPLY AND DELIVERY OF MEDICAL LIQUID OXYGEN (mLOX) TO DESIGNATED PUBLIC HEALTH FACILITIES IN ESWATINI

Reference	mLOX/ESW0724
Posting Date	30 July 2024
Closing date	27 August 2024
Briefing & Site Inspection Dates	The Luke Commission <i>Monday, 12 August 2024, 10:00 am SAST</i>
	Raleigh Fitkin Memorial Hospital <i>Monday, 12 August 2024, 2:00 pm SAST</i>
	Pigg's Peak Government Hospital <i>Tuesday, 13 August 2024, 10:00 am SAST</i>
	Mankayane Government Hospital <i>Tuesday, 13 August 2024, 2.30 pm SAST</i>
	Manzini Government Hospital <i>Wednesday, 14 August 2024, 10:00 am SAST</i>
	Good Shepherd Hospital <i>Wednesday, 14 August 2024, 2:00 pm SAST</i>
Queries Deadline	20 August 2024

Overview

The Government of the Kingdom of Eswatini through the Ministry of Health (MOH) is in the process of improving the medical oxygen supply in the country as part of its efforts to strengthen hypoxemia management. Currently, the country has installed liquid oxygen storage tanks of varied sizes at selected high oxygen-consuming and high patient-volume facilities.

The Ministry of Health through the Clinton Health Access Initiative, Inc. (CHAI) is facilitating an increase in capacity to utilize medical oxygen in Eswatini. The Clinton Health Access Initiative, Inc. (CHAI) is a global health organization committed to saving lives and reducing the burden of disease in low-and middle-income countries, while strengthening the capacities of governments and the private sector in those countries to create and sustain high quality health systems that can succeed without our assistance. For more information, please visit: <http://www.clintonhealthaccess.org>. CHAI is supporting intensified efforts at both global, regional and country levels to plan, resource, and implement effective interventions for scaling-up access to uninterrupted medical oxygen in all health facilities.

CHAI is a sub-grantee of FHI 360 on the Meeting Targets and Maintaining Epidemic Control (EpiC) project, a global eight-year project funded by the U.S. Agency for International Development (USAID). Since 2022, EpiC has been supporting MOH to introduce and scale up access to medical oxygen in the public health sector.

CHAI seeks interested and capable vendors to submit bids for the supply and delivery of medical liquid oxygen (mLOX) to Vacuum Insulated Evaporator (VIE) tanks at six (6) health facilities namely *Piggs Peak Government Hospital (PPGH)*, *Mankayane Government Hospital (MkGH)*, *Good Shepherd Catholic Hospital (GCSH)*, *Manzini Government Hospital (MzGH)*, *Raleigh Fitkin Memorial Hospital (RFMH)*, and *The Luke Commission (TLC)*. mLOX delivery will be for an initial contract period of twenty (20) months at each site.



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When preparing your bid please be guided by the technical specifications and details attached in [Annex A](#) and [Annex B](#), and by the CHAI code of conduct and ethics for suppliers in [Annex C](#).

Request for Suppliers

Six (6) health facilities will require regular delivery of mLOX for an initial period of twenty (20) months. Suppliers are invited to submit bids for delivery of mLOX to all six (6) health facilities.

The six (6) health facilities are shown below. Demand estimates are preliminary and indicative and may be refined. We strongly encourage suppliers to respond with different price points (per ton) reflecting different demand levels, and associated price-volume breakpoints.

LOX Demand per facility

Health Facility	Bulk mLOX tank size (Tons)	Estimated mLOX demand per month (Ton of Liquid)
Piggs Peak Government Hospital	3	2.8
Mankayane Government Hospital	2	2.4
Good Shepherd Catholic Hospital	2	1.5
Raleigh Fitkin Memorial Hospital	2	7.5
Manzini Government Hospital	20	6.0
The Luke Commission	33	7.2

Submissions

When preparing your submission, please download and complete [Annex A](#) and [Annex B](#), and be guided by the CHAI code of conduct and ethics for suppliers in [Annex C](#).

Mandatory site visits will be conducted between **August 12 - 14, 2024**. A site visit report will be required as part of bid submission. In the event of substantial reasons barring prospective bidders from attending the sites visit on the scheduled dates, detailed written notification must be sent via email to eswatiniprocurement@clintonhealthaccess.org. Any queries or clarifications on the invitation to tender should be submitted via the email: eswatiniprocurement@clintonhealthaccess.org, quoting **mLOX/ESW0724** in the subject line. Deadline for requesting clarification is by **12 midnight SAST on August 20, 2024**. Written responses will be issued via email replies.

Bids must be submitted on or before **12 midnight SAST on August 27, 2024**, via email, to eswatiniprocurement@clintonhealthaccess.org quoting **mLOX/ESW0724** in the subject line. Should your submission exceed 2MB and cannot be sent by email, please send an email to request an upload link with the subject 'Requesting upload link' to eswatiniprocurement@clintonhealthaccess.org.

Bids submitted after the deadline will not be considered. Medical mLOX supply and transport services will be assessed against CHAI's quality and applicable laws and regulations. Suppliers may be requested to submit additional information.



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Terms and Conditions

Supplier Response Conditions

Preferred Currency of Quotation	▪ Eswatini Lilangeni (SZL)
Bid validity	▪ 180 days
Deadline for Bid Submission	▪ 12 midnight SAST on August 27, 2024
All documentations, including catalogues, instructions, and operating manuals, shall be in this language	▪ English
Documents to be submitted.	<ul style="list-style-type: none"> ▪ Completed Annex A and Annex B ▪ Legal Documentation (<i>Business Registration and Tax Clearance</i>) to operate in Home Country applicable to both local and international supplier, Business Registration, Tax Certificate, Audited financials (<i>This is in addition to completed vendor details in Annex A</i>) If documents are not in English, please provide translation.

Delivery and Payment Terms

Delivery Terms [INCOTERMS 2020]	DDP (<i>Delivery Duty Paid</i>)
Customs clearance and Duties, if needed, shall be done by:	Supplier
Anticipated first date of mLOX delivery	October 2024 (<i>Delivery start date may change depending on facility readiness, as well as the length of time taken at the evaluation and contracting stages</i>).
Liquidated Damages	1% of total contract amount for each day of delay for a maximum of 30 days after which contract will be terminated.
Evaluation Criteria	<ol style="list-style-type: none"> 1. Technical responsiveness/full compliance to requirements and lowest evaluated price. 2. Acceptance of project period <ul style="list-style-type: none"> ▪ Full acceptance of the Contract General Terms and Conditions
Type of Agreement to be Signed	Contract
Special conditions of Contract	Failure to comply with delivery date above shall be a basis for cancellation. Forfeiture of bid security if submitted with the bids if applicable. CHAI reserves the right to select any supplier
Payment Terms	100% after supply and inspection preferred
Conditions for Release of Payment	Passing Inspection/Verification of Supplies Written Acceptance of Goods based on full compliance with tender requirements by the end user
Annexes to this RFP	<input checked="" type="checkbox"/> Product quantities, vendor details, and delivery location (Annex A) <input checked="" type="checkbox"/> Technical specification (Annex B) <input checked="" type="checkbox"/> Code of conduct (Annex C)
Contact for Inquiries (<i>written inquiries ONLY</i>)	All inquiries must be sent to eswatiniprocurement@clintonhealthaccess.org



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Annexes

Annex A: Product information, vendor details and shipping requirements

Annex A contains the estimated product demand volumes and delivery locations; and requests inputs from suppliers including the mLOX offer price, lead times, as well as supplier business details. Please follow this link: [Product information and vendor details](#) to the excel sheet; download, complete, and include it in your application. If you are unable to access this link, please contact us via eswatiniprocurement@clintonhealthaccess.org and we will email the documents to you.

Product Details									
Item Description	Health Facility	Physical Delivery Address	Consignee details	VIE Tank Size (Ton)	Estimated LOX Demand per Month (Ton)	ex works LOX Price per Ton (USD)	PSM Costs per ton (USD)	Total Cost per ton (USD)	Lead Time (Days)
Medical liquid oxygen	Piggs Peak Government Hospital	Pigg's Peak Government Hospital MR1, Piggs Peak, H108 Click for GPS Location	Philisiwe Mkhwanazi Administrator Cell: +268 7613 9091 Email: pixie@atoz.co.sz	3	2.8				
Medical liquid oxygen	Mankayane Government Hospital	Mankanye Government Hospital Mankayane Village. Mankayane, M206, Eswatini Click for GPS Location	Lucky Dlamini Administrator Cell: +268 7615 2757 Email: luckytyrone@gmail.com	2	2.4				
Medical liquid oxygen	Good Shepherd Hospital	Good Shepherd Catholic Hospital Siteki-Maphungwane Road. Siteki, L300, Eswatini Click for GPS Location	Thokozani Dlamini Chief Operating Officer Cell: +268 7604 7988 Email: tdlamini@gsh.org.sz	2	1.5				
Medical liquid oxygen	Manzini Government Hospital	Manzini Government Hospital Momeni, opposite Tisuka Houses, Nkosehlusaza Street. Manzini, M200 Click for GPS Location	Vumile Dlamini Administrator Cell: +268 7625 8466 Email: njabulisov.dlamini@gmail.com	20	6				
Medical liquid oxygen	Raleigh Fitkin Memorial Hospital	Raleigh Fitkin Memorial Hospital Dr Hynd Street, Manzini, M200 Click for GPS Location	Mbuso Sihlongonyane Senior Medical Officer Cell: +268 7645 0907 Email: sihlongonyane.mbuso@gmail.com	2	7.5				
Medical liquid oxygen	The Luke Commission	The Luke Commission Farm 523 Sidvokodvo, Manzini, 6000, Eswatini Click for GPS Location	Sam Riggelman Cell: +268 7802 0289 Email: sam.riggelman@lukecommission.org	33	7.2				

Annex B: Technical Specifications and Delivery Requirements

Technical specifications for medical mLOX and its transportation can be found via this link: [Specification and checklist](#). Please download the excel sheet, complete it, and include it in your application. Please provide relevant supporting documentation to support claims in Annex B. If you are unable to access this link, please contact us via eswatiniprocurement@clintonhealthaccess.org and we will email the documents to you.

Annex C: CHAI Code of Conduct for Suppliers

The CHAI code of conduct for suppliers is a minimum set of requirements that suppliers must meet to qualify to do business with CHAI and remain in good standing with the organization. Please read the document via this link [Code of Conduct for Suppliers](#) and apply for this solicitation only if your organization can comply with these requirements.